

Case Study ~ Veolia



About Veolia

Veolia Environmental Services is renowned for its integrated waste management and environmental services to local communities and industry. They provide a range of services including refuse collection, recycling, waste treatment and street cleansing to over 21 million customers from circa 100 Local Authorities in the UK.

Requirements and Challenges

Veolia approached Green Mop initially with regard to their office based in Portslade. Then discussions led to Green Mop being invited to quote for 2 other Veolia sites too; one the Hove Household Recycling Site, and one at the Waste Transfer Station in Hollingdean.

At Hollingdean, the manager was very clear on exactly what he wanted from us each day, at Portslade budget was the key, and at Hove a minimal service was needed.

So, 3 very different sites with very different requirements. Admin offices, washroom and changing room facilities for Waste Site workers, canteen facilities, as well as customer facing meeting facilities.

Solution

Green Mop visited each site to do a thorough assessment of each one's needs and budget limitations.

We created 3 separate cleaning plans, and 3 separate quotes to fit Veolia's budgetary procedures.

Results

Veolia chose to use Green Mop for their cleaning as we gave them one cleaning solution for their 3 different sites.

They liked our flexible approach, as well as our green credentials.

Green Mop now clean for Veolia over 3 sites for over 20 hours per week, keeping all 3 sites clean and green, and within budget!

Summary

Green Mop has demonstrated that we can provide a service to match our customer's needs, however varied they are.